B&D INDUSTRIAL FAMILY

B&D Industrial was founded in 1947 by John D. Nations. Our customer footprint spans the U.S., and we offer a diverse portfolio of customer-centric products and services. Headquartered in Macon, Georgia, B&D Industrial remains a stalwart of traditional values and strong work ethic, and is a family owned and operated corporation.

Today, B&D Industrial supports 3 divisions: Scale Systems, B&D Service and B&D Technologies, which operate over 30 facilities in Georgia, Florida, North and South Carolina, Tennessee and Louisiana.

SCALE SYSTEMS
Scale Systems is a top 5 Mettler-Toledo Premier Distributor and one of the largest industrial scale distributors in the country. Scale Systems provides leading, flexible solutions for customers across multiple sectors, including:
- Turnkey programs
- Same-day service options
- Custom software solutions
- Precision calibration services
- Products backed by the industry’s best warranty

Scale Systems also provides preventative maintenance; fabrication services for floor, bench and truck scales; and mobile field service automation.

SISTER DIVISIONS

B&D Service is the leading provider of gearbox repair and maintenance outsourcing solutions for paper mills and heavy and light manufacturing industries. B&D Service specialists are equipped to respond quickly to catastrophic failures and are readily deployed for onsite breakdown and installations.

B&D Technologies is an independent distributor with long-standing ties to leading vendors and suppliers across the globe, as well as a certified ABB Authorized Value Provider. B&D Technologies’ core offerings focus on custom application and mechanical solutions for industrial customers that support automation, electric motor control, fluid power, material handling and mechanical power transmission lines.
CUTTING-EDGE SOLUTIONS

As a Mettler-Toledo Premier Distributor and authorized service provider, our weighing system solutions combine world-class products with technology-driven innovation and first-rate service. Our services include, but are not limited to:

- Extensive in-plant and heavy-capacity weighing application solutions
- Accredited calibration and testing by factory-trained service technicians
- Industry-specific software solutions customized to individual needs
- Custom services for truck, bench, tank and floor scale accessories
- 5 heavy-duty test trucks
- Available stock of everyday and hard-to-find industrial scale equipment

MARKETS WE SERVE

Markets we serve include OEMs, municipalities, transport and logistics, manufacturers and commercial sectors:

- Food and beverages
- Pulp and paper
- Chemical
- Pharmaceuticals
- Consumer goods
- Automotive
- Waste management
- Recycling
- Distribution
- Systems integrators
- Mining and aggregates
- Textiles

PRODUCTS

- Balances
- Batching/filling systems
- Bench/portable scales
- Counting scales
- Crane scales
- Drum fillers
- Forklift scales
- Hazardous area scales
- High precision scales
- Hydrostatic scales
- Instrumentation
- In-motion checkweighers
- Platform scales
- Rail scales
- TaskExpert
- Tank and hopper scales
- Truck scales
- Weigh modules and load cells
- Force and torque
THE SCALE SYSTEMS ADVANTAGE

We’re known for our leading products and first-rate service.

With an extensive Southeastern footprint, Scale Systems operates 5 branches that are strategically located at key distribution points within our service area. Each branch is supported by experienced technicians and customer service representatives, and stocks thousands of commonly used industrial scale components from Mettler-Toledo and other leading suppliers.

SOLUTIONS WITH THE INDUSTRY’S BEST WARRANTY

Scale Systems’ cost-effective solutions are backed by equipment carrying the best warranties in the industry. Scale Systems also offers multiple levels of service. These include budget-based solutions, application-specific managed projects and turnkey programs with multi-tiered support options.

REPAIR & CALIBRATION SERVICES

Our service and support agreements are customized to fit your needs and guarantee quality, safety and precision. With tiered options ranging from on-demand to 24/7/365 support and service-level agreement (SLA), our factory-trained, certified technicians are on call when you need them, providing:

› Repair and calibration support with direct-line access to manufacturers
› Manufacturer warranty repairs
› Break/fix services and support
› Specialized support that increases the lifecycle of your equipment

SERVICE & SUPPORT

Scale Systems is known for its top-tier service and unprecedented response time. Our highly specialized technicians are in the field daily as a first line of defense for our customers, typically responding to service and support calls within an industry-leading 4-hour window.

Our techs are also skilled troubleshooters with field-tested expertise in diagnosing industrial scale system issues occurring in your plant or facility. These in-the-field solution providers are equipped with fully stocked service vehicles to complete service calls with no lag time, which helps minimize undue downtime and keeps your business operating efficiently.

ISO 9001 REGISTERED & ISO 17025 ACCREDITED

We provide ISO-certified calibration services on demand to help optimize uptime and maintain regulatory compliance. To ensure compliance standards, we provide:

› MinWeigh application for minimum weights
› Measurement uncertainty documentation
› Over 250,000 pounds of Certified Test Weights
INDUSTRY-LEADING DISTRIBUTOR FOR TOP BRANDS

FEATUREING

METTLER-TOLEDO PREMIER DISTRIBUTOR

Though we service and support any industrial weighing equipment manufacturer, Scale Systems has maintained an exclusive partnership with Mettler-Toledo since 1978. Mettler-Toledo is the foremost manufacturer of precision instruments for many applications in research and development, quality control, production, logistics and retail.
SCALTRAK™
TURNKEY CUSTOM SOFTWARE SOLUTION

FULLY CUSTOMIZABLE FOR YOUR BUSINESS NEEDS
Utilized by companies across North America for over 30 years, Scale Systems’ trademarked and cost-effective software suite, ScalTrak™, is designed to improve yield analysis, production tracking, quality control and electronic traceability with comprehensive reporting capabilities. ScalTrak features:
› Ease of navigation
› An intuitive user experience
› Highly flexible customization capabilities
› Little to no maintenance requirements

Utilizing custom integrations, Scale Systems programmers tailor the software for each customer to ensure optimal productivity and seamless blendability with a multitude of local systems, such as an ERP. The ScalTrak system features virtually no integration limitations and can be rapidly up and running with little lead time.

STANDARD INDUSTRY INTEGRATIONS
› ScalTrak VST – Vehicle Scale Tracking
› ScalTrak WST – Waste and Tracking System for food and beverage manufacturers
› ScalTrak COM – Electronic Traceability and Audit Tracking
› ScalTrak PRO – Production Tracking and Batching
› ScalTrak SQC/SPC – Production, Quality Assurance and Net Weight Filling Control

SPECIALIZED TURNKEY PROGRAMS
Our equipment coupled with turnkey software solutions minimize downtime and ensure quality assurance. Core and value-added services such as comprehensive customer training and managed support are available for multiple applications, including:
› Inventory control
› Batching and blending
› Truck and rail weighing
› Bakery waste management

COMPREHENSIVE TRAINING
Our trademark service does not stop at custom integrations. Complete onsite training is a standard offering once a ScalTrak system is deployed. System users receive comprehensive training in daily software operation, as well as ongoing support as needed.
Scale Systems

division of B&D Industrial

A FAMILY AND EMPLOYEE-OWNED COMPANY

SERVING INDUSTRY SINCE 1947

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